

**B. K. BIRLA COLLEGE OF ARTS, SCIENCE AND COMMERCE (AUTONOMOUS),
KALYAN**

CERTIFICATE COURSE



B. K. Birla College of Arts, Science and Commerce, (Autonomous) Kalyan

Syllabus for Certificate Course
Academic Year, 2022-23

EXPORT IMPORT MANAGEMENT

Preamble:

This certificate course is designed to inculcate diverse concepts related to export and import management. By giving special emphasis on structural issues related to the process of development.

Sr. No.	Modules/Units	Lectures (30)
1	Preliminaries for Exports and Imports: Meaning and Definition of Export – Classification – Strategy and Preparation for Export Marketing – Export Marketing Organizations – Registration Formalities – IEC – RCMC – Export Licensing – Selection of Export Product – Identification of Markets – Methods of Exporting – Pricing Quotations – Payment Terms – Letter of Credit.	8
2	Export Import Documentation Aligned Documentation System – Commercial Invoice – Shipping Bill – Consular Invoice – Mate's Receipt – Bill of Lading – GR Form– Types of Marine Insurance Policies. Import Documents – Transport Documents – Bill to Entry – Certificate of Inspection – Certificate of Measurements – Freight Declaration.	8
3	Export-Import Procedure Steps in Export Procedure – Export Contract – Forward Cover – Export Finance – Institutional framework for Export Finance – Excise Clearance – Pre-shipment Inspection – Methods of Pre-shipment Inspection – Marine Insurance – Role of Clearing and Forwarding Agents – Shipping and Customs Formalities – Customs EDI System – Negotiation of Documents – Realization of Exports Proceeds.	7
4	Policy and Institutional Framework for Exports and Imports Foreign Trade Policy – Highlights – Special Focus Initiatives – Duty Drawback – Deemed Exports – ASIDE – MAI & MDA – Star Export Houses – Town of Export Excellence – EPCG Scheme – Incentives for Exporters. Export Promotion Councils-Commodity Boards – FIEO –	7

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B. K. BIRLA COLLEGE OF ARTS, SCIENCE AND COMMERCE, KALYAN
 Departments of Economics and Business Economics
CERTIFICATE COURSE: Export and Import Management
REGISTRATION

01/09/2022

Sr. No.	Date:		Time:	Class & Div	Roll. No.	Payments	Sign
	Roll No.	Name of the Student				Signature	
01	171	SAKSHI BHOIR	S.Y.B.A	171	Yes		
02	281	SAHIL SONAWANE	S.Y.B.A	281	Yes		
03		SAGAR SURYAVANSHI	S.Y.B.A	259	Yes		
04		BHUSHAN SHENGAL	S.Y.B.A	195	Yes		
05		BHAVESH MHATRE	S.Y.B.A	353	Yes		
06		MAYUR CHAVAN	S.Y.B.A	225	Yes		
07		PRACHI KUMHAR	T.Y.B.A	52	Yes		
08		NEHA PANDEY	T.Y.B.A	82	Yes		
09		SANTOSH JAIN	T.Y.B.A	57	Yes		
10		SANJANA SHETTY	T.Y.B.A	12	Yes		
11		IAKANKSHA JADHAV	F.Y.B.A	64 ²⁷⁸	Yes		
12		SEETHARAM THODIYIL	T.Y.B.A	02	Yes		
13		PIYUSH JHA	T.Y.B.A	55	Yes		
14		ARPITA DHAWALE	S.Y.B.A	238	Yes		
15		VISHAKHA BHOIR	T.Y.B.A	245	Yes		
16		NARESH GURNULE	T.Y.B.A	209	Yes		
17		SHIFA DAING	T.Y.B.A	07	Yes		
18		SANIKA VISHE	S.Y.B.A	207	Yes		
19		PRANA SONAWANE	S.Y.B.A	208	Yes		
20		JOSNA MORE	T.Y.B.A	414	Yes		
21		TANUJA JUNDRE	T.Y.B.A	53	Yes		
22		VAISHALI AVCHADE	T.Y.B.A	125	Yes		
23		MEENA INGLE	T.Y.B.A	126	Yes		
24		SHARDA DEVDHAR	T.Y.B.A	124	Yes		
25		GAURI GHANE	S.Y.B.A	273	Yes		
26		GAYATRI PATIL	S.Y.B.A	241	Yes		
27		Bhmeshwari Shetty	T.Y.B.A	42	Yes		
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Topics Covered:-

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Signature of Teacher

Signature of Coordinator



B. K. BIRLA COLLEGE OF ARTS, SCIENCE AND COMMERCE, KALYAN

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CERTIFICATE COURSE: Export and Import Management

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Sr. No.	Date:		Time:			
	Roll No.	Name of the Student	Class & Div	Roll. No.	Signature	Sign
31	57	Preshit Jain	TYBA - A	57	<i>Preshit Jain</i>	
32	24	Teena Sharma	TYBA - A	24	<i>Teena</i>	
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Signature of Teacher

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[Signature]

B.K.BIRLA COLLEGE (AUTONOMOUS) KALYAN


Department of Economics & Business Economics


Notice

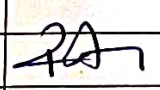

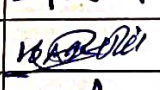

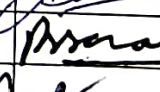
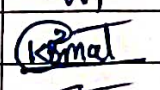
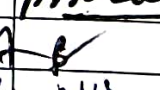
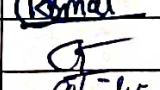



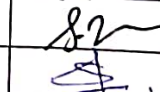
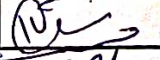

The Department of Economics & Business Economics is conducting a Certificate Course in "Export and Import Management." The course is open for all students of the college.


Course details are as follows

Course Title	Export and Import Management
Course Credits	Two credits
Course Duration	30 hours
Course Fees	Rs 500/-
Contact Persons	
Mr Rakesh Bhoir	9222070509
Dr. Mahadeo Yadav	9892904272


Mr. Rakesh Bhoir
(Head, Dept. of Economics)


Dr. Mahadeo Yadav
(Head, Dept. of Economics)

Room No	Class	Sign	Room No	Class	Sign
104	TYBA		123	TYBA Hing	
107	TYBA		121	F.Y.Bcom.	
110	F.Y.Bcom	W	115B	T.Y.B.A	
108	F.Y.Bcom		115A	F.Y.Bcom	
109	T.Y.B.Sc		14	SyBA PolS	
105	T.Y.B.A		15A	TYBA.Hist.	
103	Sy.Bcom	Naina	16	SyBA-HD	
102	TYBA (132)		20	FYBA - Eco	

22 | R.Y.B.A. 



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Departments of Economics and Business Economics
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B. K. BIRLA COLLEGE OF ARTS, SCIENCE AND COMMERCE, KALYAN

Departments of Economics and Business Economics

CERTIFICATE COURSE: Export and Import Management

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Signature of Coordinator

. B. K. Birla College (Autonomous), Kalyan

Faculty of Arts

(2022-23)

Attendance Sheet

CLASS : ...A1:..... DIV: Sub: Export, Import... Date: 24 / 09 / 22

Name of Faculty :Rakesh Bhargava.....

RN	NAME	SIGN
332	Shital S. Shinde	
209	Sauverai S. Jadhav	S.S. Jadhav
201	Kavita R. Khillare	Kavita
328	Priyanka Talpade	Priyanka
278	Ashwini chandelshive	Ashwini
190	Damini Dalvi	Damini
256	Pranali Bhoir	P. Bhoir
350	Sonal Phansare	Sonal
250	Pooatima Godhave	P.R. Godhave
270	Uttara Phatangale	Uttara
275	AKanksha Jadhav	Akanksha
208	Bhagyashree Bemsode	Bemsode
124	Sharda Devhar	Sharda
125	Meena Tangle	Meena
125	Vaishali Aichade	Vaishali
241	Gayatri Patil	G. V. Patil
171	Sakshi Bhoir	S. E. Bhoir
266	Ashwini S. Umbre	A. Umbre
241	Mayumi A. Shete	M. A. Shete
245	Vishalcha Bhoir	V. Bhoir
353	Bhruvish Mhaskar	B. B. M.
259	Sagar S. Patil	S. Patil
145	Bhushan Shengal	Bhushan
133	Mayur Deshmukh	Mayur
196	Gopal Kumbhar	Gopal
225	Mayur Chavan	M. Chavan
281	Sahil S. S. S. S.	S. S. S.
163	Mayur G. G. G.	M. G. G.
314	Aniket Bhalekar	Aniket
121	Pratik Jadhav	Pratik

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B.K. Birla College of Arts, Science & Commerce (Autonomous), Kalyan

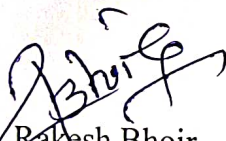
Department of Economics and Business Economics

21st February, 2023

Certificate Course – ‘Export Import Management’

Department of Economics and Business Economics conducted a Certificate Course in Export Import Management in the academic year 2022-23. The 30 hours certificate course was started in the month of September 2022 and continued on every Saturday till the month of February 2023. In all 30 students attended and successfully completed the certificate course.

Students who are interested in learning about business, commerce, and management had enrolled in this course. Import & export course give foundation to a career in international markets and trade. The certificate course was coordinated by Mr. Rakesh Bhoir and Dr. Mahadeo Yadav.



Mr. Rakesh Bhoir

Head, Department of Economics

B.K BIRLA COLLEGE OF ARTS, SCIENCE AND COMMERCE (AUTONOMOUS), KALYAN



CERTIFICATE OF COMPLETION

The Certificate Is Proudly Presented To

Sakshi Bhoir

has successfully completed Certificate Course in Export Import Management,
conducted by Department of Economics during the year 2022-23

Mr. Rakesh Bhoir
Course Coordinator

Dr. Mahadeo Yadav
Head of the Department

Dr. Avinash Patil
Principal

B.K BIRLA COLLEGE OF ARTS, SCIENCE AND COMMERCE (AUTONOMOUS), KALYAN



CERTIFICATE

OF COMPLETION

The Certificate Is Proudly Presented To

Sahil Sonawane

has successfully completed Certificate Course in Export Import Management,
conducted by Department of Economics during the year 2022-23

Mr. Rakesh Bhoir
Course Coordinator

Dr. Mahadeo Yadav
Head of the Department

Dr. Avinash Patil
Principal

B.K BIRLA COLLEGE OF ARTS, SCIENCE AND COMMERCE (AUTONOMOUS), KALYAN



CERTIFICATE

OF COMPLETION

The Certificate Is Proudly Presented To

Sagar Suryavanshi

has successfully completed Certificate Course in Export Import Management,
conducted by Department of Economics during the year 2022-23

Mr. Rakesh Bhoir
Course Coordinator

Dr. Mahadeo Yadav
Head of the Department

Dr. Avinash Patil
Principal

B.K BIRLA COLLEGE OF ARTS, SCIENCE AND COMMERCE (AUTONOMOUS), KALYAN



CERTIFICATE

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The Certificate Is Proudly Presented To

Bhushan Shengal

has successfully completed Certificate Course in Export Import Management,
conducted by Department of Economics during the year 2022-23

Mr. Rakesh Bhoir
Course Coordinator

Dr. Mahadeo Yadav
Head of the Department

Dr. Avinash Patil
Principal

B.K BIRLA COLLEGE OF ARTS, SCIENCE AND COMMERCE (AUTONOMOUS), KALYAN



CERTIFICATE

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The Certificate Is Proudly Presented To

Bhavesh Mhatre

has successfully completed Certificate Course in Export Import Management,
conducted by Department of Economics during the year 2022-23

Mr. Rakesh Bhoir
Course Coordinator

Dr. Mahadeo Yadav
Head of the Department

Dr. Avinash Patil
Principal

B.K BIRLA COLLEGE OF ARTS, SCIENCE AND COMMERCE (AUTONOMOUS), KALYAN



CERTIFICATE

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The Certificate Is Proudly Presented To

Mayur Chavan

has successfully completed Certificate Course in Export Import Management,
conducted by Department of Economics during the year 2022-23

Mr. Rakesh Bhoir
Course Coordinator

Dr. Mahadeo Yadav
Head of the Department

Dr. Avinash Patil
Principal

B.K BIRLA COLLEGE OF ARTS, SCIENCE AND COMMERCE (AUTONOMOUS), KALYAN



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The Certificate Is Proudly Presented To

Prachi Kuhikar

has successfully completed Certificate Course in Export Import Management,
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Course Coordinator

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The Certificate Is Proudly Presented To

Neha Pandey

has successfully completed Certificate Course in Export Import Management,
conducted by Department of Economics during the year 2022-23

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Course Coordinator

Dr. Mahadeo Yadav
Head of the Department

Dr. Avinash Patil
Principal

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CERTIFICATE

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The Certificate Is Proudly Presented To

Santosh Jain

has successfully completed Certificate Course in Export Import Management,
conducted by Department of Economics during the year 2022-23

Mr. Rakesh Bhoir
Course Coordinator

Dr. Mahadeo Yadav
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Dr. Avinash Patil
Principal

B.K BIRLA COLLEGE OF ARTS, SCIENCE AND COMMERCE (AUTONOMOUS), KALYAN



CERTIFICATE

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The Certificate Is Proudly Presented To

Sanjana Shetty

has successfully completed Certificate Course in Export Import Management,
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Course Coordinator

Dr. Mahadeo Yadav
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Dr. Avinash Patil
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CERTIFICATE

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The Certificate Is Proudly Presented To

Akanksha Jadhav

has successfully completed Certificate Course in Export Import Management,
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Course Coordinator

Dr. Mahadeo Yadav
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The Certificate Is Proudly Presented To

Seetharam Thodiyil

has successfully completed Certificate Course in Export Import Management,
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Course Coordinator

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Head of the Department

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Piyush Isha

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Arpita Dhawale

has successfully completed Certificate Course in Export Import Management,
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Dr. Avinash Patil
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Vishakha Bhoir

has successfully completed Certificate Course in Export Import Management,
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Course Coordinator

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Naresh Gurnule

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Shifa Daing

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Sanika Vishe

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Prerana Sonawane

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Jasna More

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Tanuja Jundre

has successfully completed Certificate Course in Export Import Management,
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Dr. Mahadeo Yadav
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Vaishali Avchade

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Meena Ingle

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Sharda Devdhar

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Gayatri Patil

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Dr. Avinash Patil
Principal

B.K BIRLA COLLEGE OF ARTS, SCIENCE AND COMMERCE (AUTONOMOUS), KALYAN



CERTIFICATE

OF COMPLETION

The Certificate Is Proudly Presented To

Bhuneshwari Shetty

has successfully completed Certificate Course in Export Import Management,
conducted by Department of Economics during the year 2022-23

Mr. Rakesh Bhoir
Course Coordinator

Dr. Mahadeo Yadav
Head of the Department

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